ARSENALY/RDS

2024 Advertising Media Kit

Signage
Event Sponsorship
Pop Ups + Short-Term Activations
Large Scale Partnerships

Signage

Traditional Signage Opportunities
Non-Traditional Opportunities



Signage Traditional Opportunities







GORDON'S

Wall Signage





Elevator Wraps

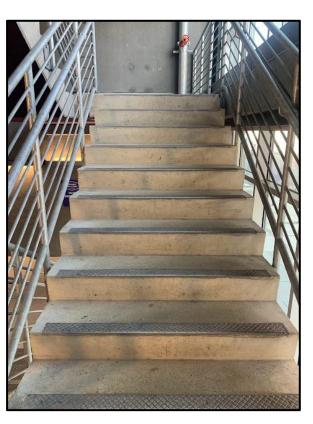




Signage Non-Traditional







Sidewalk Decals Stair Graphics



Signature Event Sponsorships

Stick A Fork In It!

Fall Festival

Outdoor Fitness

Kids Concerts



ARSENALY/RDS

Stick A Fork In It!

Wednesday, June 5th, 2024 Rain Date: Thursday, June 6th, 2024 5:00 – 8:00pm



Event Sponsorship Stick A Fork In It

About The Event:

Stick A Fork In It is every foodie's dream event. This outdoor experience is comprised of 10+ restaurant & eateries sampling on the sidewalks of Arsenal Yards along with a variety of fun filled entertainment for all ages.

This is a ticketed event with all proceeds benefiting the Watertown Community Foundation. We have sold out every year since initial launch two years ago!

Target Audience: (primary) young professionals / date-night with friends or family (secondary) young families

Sponsorship Opportunities Include:

- Ability to setup at the event, directly engaging with 500+ guests onsite.
- Promotional language on event website, Facebook event page and Eventbrite ticket page.
- Inclusion social media posts across Arsenal Yards' Instagram and Facebook.
- Inclusion in email promotion around the event.
- Inclusion in press outreach around the event.
- Logo inclusion
 - All onsite signage
 - Digital marketing materials
 - Co-branded swag materials:
 - Swag Bag
 - Tasting Tray







ARSENALY/RDS

Fall Falladays Festival

Wednesday, September 25th Rain Date: Thursday, September 26th



Event Sponsorship Fall Falladays

About The Event:

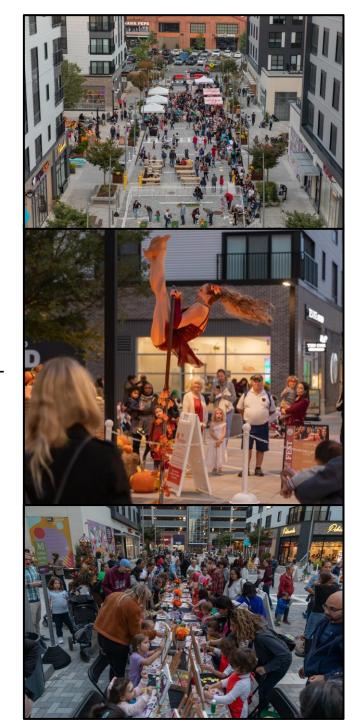
Fall Falladays is community-favorite annual seasonal celebration embracing all the fall flavors, experiences and feelings. This event drives over 1,000 guests onsite for carnival games, festive treats, complimentary professional photos, activities and much more.

This event is complimentary, open to the public and takes place across Bond Sq and the River Green.

Target Audience: local families

Sponsorship Opportunities Include:

- Ability to setup at the event, directly engaging with 1,000+ guests onsite.
- Promotional language on event website, Facebook event page and Eventbrite ticket page.
- Inclusion social media posts across Arsenal Yards' Instagram and Facebook.
- Inclusion in emails promoting the event.
- Inclusion in press outreach around the event.
- Logo inclusion
 - All onsite signage
 - Signature fall back-drop
 - Digital marketing materials
 - Co-branded swag materials



ARSENALYADS Outdoor Fitness Series

Spring Session:

Every Tuesday at 5:30pm, May 7th – June 4th Rain Date, every Wednesday

Fall Session:

Every Tuesday at 5:30pm, August 28th – September 17th Rain Date, every Wednesday



Event SponsorshipOutdoor Fitness Series

About The Event:

Two outdoor fitness series sessions that highlight our fitness community at Arsenal Yards. Classes are free, open to the public and take place in Arsenal Park. Classes vary from Barre to Bootcamp to Boxing.

Target Audience: young professionals, primarily women **Sponsorship Opportunities Include:**

- Ability to setup at 9 classes, directly engaging with over 500 guests over the course of the series.
- Promotional language on event website, Facebook events and Eventbrite registration pages.
- Inclusion in social media posts on Arsenal Yards' Instagram and Facebook.
- Inclusion in emails promoting the event.
- Inclusion in press outreach around the event.
- Logo inclusion
 - All onsite signage
 - Digital marketing materials
 - Co-branded swag materials



ARSENALY/RDS Kids Days at AY

Thursday, June 20th
Thursday, July 18th
Thursday, August 15th
Rain Dates To-be-Announced



Event Sponsorship Kids Days at Arsenal Yards

About The Event:

Our Kids Days at Arsenal Yards feature a variety of kid-friendly performers that draw a crowd. These free events are open to the public and welcome families with young children for a fun filled morning.

Event takes place in the River Green and Arsenal Park.

Target Audience: local young families

Sponsorship Opportunities Includes:

- Ability to setup at all 3 events, directly engaging with over 1,000 guests over the course of the series.
- Promotional language on event website, Facebook events and Eventbrite registration pages.
- Inclusion in social media posts on Arsenal Yards' Instagram and Facebook.
- Inclusion in emails promoting the event.
- Inclusion in press outreach around the event.
- Logo inclusion
 - All onsite signage
 - Digital marketing materials
 - Co-branded swag materials



ARSENALY/RDS Holiday Character Extravaganza

Wednesday, December 4th Rain Date: Thursday, December 5th



Event SponsorshipHoliday Character Extravaganza

About The Event:

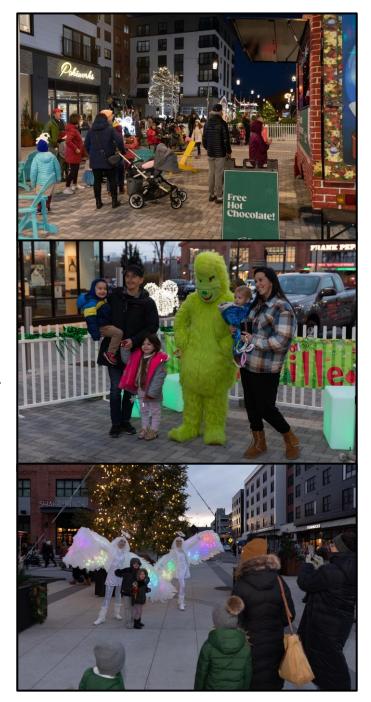
This annual festive experience is the perfect holiday kick off for families. Featuring all the holiday character favorites (Frozen, Grinch, Santa, and much more) this event brings hundreds of families for a magical evening.

This event is complimentary and takes place in our community spaces, Bond Sq and the River Green.

Target Audience: local families

Sponsorship Opportunities Includes:

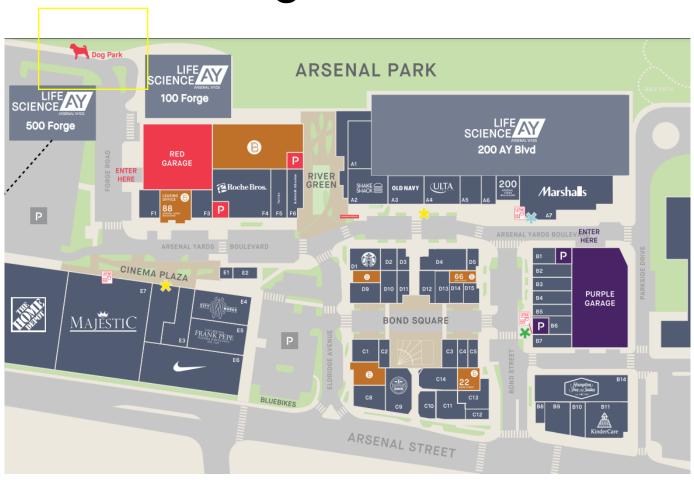
- Ability to setup at the event, directly engaging with 750+ guests onsite.
- Promotional language on event website, Facebook event page and Eventbrite registration page.
- Inclusion in social media posts on Arsenal Yards' Instagram and Facebook.
- Inclusion in emails promoting the event.
- Inclusion in press outreach around the event.
- Logo inclusion
 - All onsite signage
 - Sponsored Backdrop opportunities
 - Digital marketing materials
 - Co-branded swag materials



Naming Rights

Dog Park
Purple Parking Garage
Red Parking Garage

ARSENALYARDS Dog Park



Naming Rights Dog Park

Sponsorship Opportunity

Overall naming rights, which will be included on all mentions of the dog park.

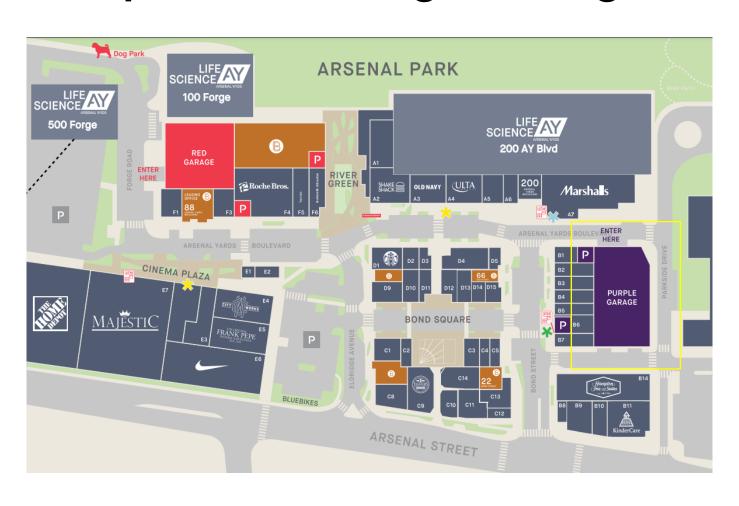
Including, but not limited to:

- Dog Park rules and onsite signage
- Digital social and website
- Branded amenities including:
 - Dog waste stations
 - Park benches
- Signage opportunities on fence surrounding the dog park.
- Inclusion in a "ribbon cutting" or "grand opening" celebration event.
- Sponsorship of any events that take place at the dog park.





ARSENALYADS Purple Parking Garage



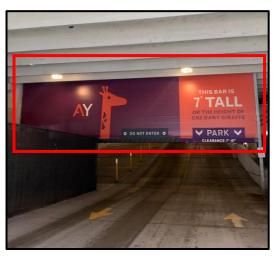
Naming Rights Purple Parking Garage

Naming rights sponsorship opportunity includes external signage opportunities, including but not limited to:



Naming rights exterior areas of the vehicular and pedestrian entrances.





Extra-large banner at the vehicle entrance and exit.





Window and door signage at the pedestrian entrances.

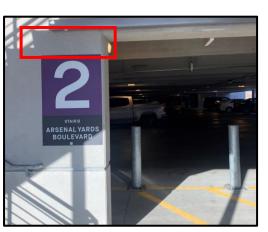


Naming Rights Purple Parking Garage

Naming rights sponsorship opportunity includes internal signage opportunities, including but not limited to:



Naming rights on the pedestrian stair tower entrances.





Signage opportunity on the elevators and stairs.





Traditional wall signage opportunities.



ARSENALY/RDS Red Parking Garage



Naming Rights Red Parking Garage

Naming rights sponsorship opportunity includes external signage opportunities, including but not limited to:



Naming rights at the vehicle and pedestrian entrances to the garage.





Extra-large wall application at the vehicular entrance.





Window and eyebrow signage at the pedestrian entrances.





Naming Rights Red Parking Garage

Naming rights sponsorship opportunity includes external signage opportunities, including but not limited to:



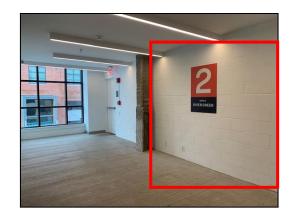
Naming rights on the pedestrian stair tower entrances.

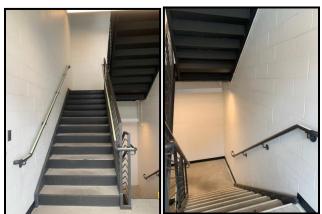


Signage opportunity on the elevators and stairwells.



Traditional wall signage opportunities and potential extension along the wall.







Arsenal Yards Quick Facts



An urban edge city, Watertown is the connector between Cambridge and Boston and the suburbs. With the explosion of the Life Science/lab market combined with recent events changing how people commute, work, shop, and are entertained, this connection point is more important than ever.

In this transformed community AY has become the popular anchor destination for area residents, workers, and visitors.

- 250,000 SF Retail
- 300 Apartments

- 150 room Hampton by Hilton
- 200,000 SF Life Science/lab/office









INSTAGRAM 13K Followers



FACEBOOK 15K Followers



EMAIL DATABASE 13K



AY WEBSITE
Featuring
Events Calendar













5 mileradius

SiteReports 2021

839,027

2021 POPULATION 526,919

TOTAL NUMBER OF EMPLOYEES

\$143,729

AVERAGE HOUSEHOLD INCOME \$799,000

AVERAGE HOME VALUE

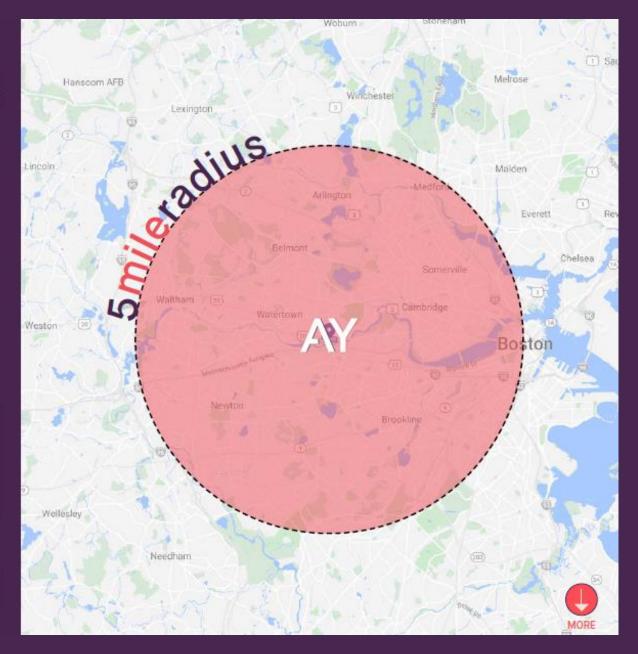
9,198

MORE HOUSEHOLDS BY 2026 \$3,544

MONTHLY HOUSEHOLD RETAIL EXPENDITURES

69%

HOUSEHOLDS WITH A COLLEGE DEGREE OR HIGHER ARSENAL Y/RDS





Access the right consumer

5 Mile Radius

	ARSENAL Y/RDS	Assembly Row	Chestnut Hill	Burlington Mall	The Seaport District
Estimated Population	839,027	965,582	646,379	177,096	902,159
Estimated Number of Households	349,906	403,420	255,145	66,442	371,764
2021 Estimated Average Household Income	\$143,729	\$124,292	\$140,119	\$180,838	\$118,888
Median Age	34	34	35	42	33
College Degree (BA+)	69%	57%	65%	62%	53%
Total Employees	526,919	782,113	345,304	178,975	735,978

Source: SitesUSA 2021

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